

■ AWESOME TECHNOLOGIES INC.

MORTGAGE EXPERTISE. ENGINEERING DNA. TECHNOLOGY THAT WORKS.

A mortgage technology company built by mortgage people, on a platform that connects data, decisions, operations, and pay.

WHO WE ARE

Awesome Technologies Inc. (ATI) is a mortgage-focused technology company: 16 years operating as ATI, built on 20+ years of mortgage industry leadership experience. We're an engineering-led organization that has built its own integrated mortgage technology platform, backed by a Professional Services practice that extends lenders' technology teams directly.

OUR DNA

MORTGAGE EXPERTISE

We understand mortgage banking operations, workflows, and the realities of running a lending business.

ENGINEERING CAPABILITY

We design, integrate, automate, and build technology around complex mortgage requirements.

PRODUCT INNOVATION

We build our own mortgage technology platform, based on problems we see across the industry.

= ATI

Where mortgage and technology meet.

THE ATI PLATFORM

COLLECT

SWITCH 360

Connect and standardize data from every source, especially the LOS.

UNDERSTAND

BULLSEYE METRICS

See the business from the executive's view down to the individual loan.

OPERATE

OPTIMO

Automate and orchestrate operations, increasing capacity without headcount.

REWARD

E-COMPENSATE

Calculate, approve, and pay compensation accurately and transparently.

PROFESSIONAL SERVICES — MORTGAGE TECHNOLOGY EXPERTISE, EXTENDED

LOS ADMINISTRATION

Specialized mortgage LOS specialists who manage, configure, support, and optimize your LOS environment.

CUSTOM DEVELOPMENT & INTEGRATION

Mortgage-native engineering for applications, integrations, and automation off-the-shelf technology can't deliver.

WHY ATI

16 Years

AWESOME TECHNOLOGIES INC.

20+ Years

MORTGAGE INDUSTRY EXPERTISE

1 Platform

COLLECT → UNDERSTAND →
OPERATE → REWARD

Product + Services

TECHNOLOGY BACKED BY MORTGAGE
EXPERTISE

FROM DATA TO DECISIONS TO REWARD.

From connecting data, to understanding performance, to automating operations, to rewarding people — ATI helps mortgage lenders get more from technology.

■ SWITCH360

YOUR DATA IS EVERYWHERE. BRING IT TOGETHER.

Switch360 connects your LOS and the other systems your business runs on — so the data leadership needs for reporting, operations, and decisions is finally in one place.

HOW IT WORKS



One standardized, query-ready source — refreshed as often as every 15 minutes.

CAPABILITIES

CONNECT Bring together data from the LOS and the other systems your business already runs on.	COLLECT Standardize it into one centralized, query-ready source of truth.	ENABLE Feed reporting, analytics, operations, and automation from that single source.	ADAPT Scale through origination swings as your technology stack evolves.
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WITHOUT SWITCH360 VS. WITH SWITCH360

WITHOUT SWITCH360	WITH SWITCH360
✗ Numbers differ depending on which system you ask	✓ One standardized definition — every system
✗ Analysts rebuild the same reports every month	✓ Pipelines refresh automatically, on your schedule
✗ No traceable audit trail behind a figure	✓ Traceable lineage from source to report
✗ Decisions wait on the next reporting cycle	✓ Current data, ready when the decision is made

CONNECTED DATA, PUT TO WORK.

Reporting · Analytics · Operations · Automation · Compensation — Switch360 is the data foundation of the ATI Platform.



What could your business do if the data was already there?

Give us 30 minutes. Show us where your critical business data lives, and we'll show you how Switch360 can help connect it.

■ BULLSEYE METRICS

YOUR ENTIRE MORTGAGE OPERATION. ONE CONTROL CENTER.

Enterprise-wide visibility, operational control, and transaction-level drill-down — with ARIA, Bullseye's built-in conversational intelligence, so leadership can ask their business a question and get an answer.

FROM 30,000 FEET TO ONE TRANSACTION



One consistent hierarchy — authorized users move from company-wide performance down to the single loan behind it.

ONE REPORTING ENVIRONMENT — DIFFERENT QUESTIONS FOR EVERY ROLE

SEE Company-wide performance from one set of numbers — executive KPIs, trends, and department results, without rebuilding a report.	CONTROL Daily pipeline visibility for managers and operations — work queues, aging, and exceptions that need attention now.	IMPROVE Compare departments, branches, teams, and peers, then drill into exactly what's driving the number.
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ASK ARIA

Built into Bullseye — the conversational way to explore the same intelligence, same data, same login. No separate platform.

"What requires my attention today?" • "Where did cycle time increase?" • "Compare my funding for last month with the same month last year. Show the amounts, absolute difference, percentage change, and key reasons for the change.."

DON'T JUST SEE THE NUMBER. INVESTIGATE WHAT'S BEHIND IT.



What would you ask if you could talk to your business data?

Give us 30 minutes. Bring the KPIs that matter to your business, and we'll show you how Bullseye turns them into an executive and operational control center.

■ OPTIMO

MORE LOANS SHOULDN'T REQUIRE MORE MANUAL WORK.

Optimo automates the repetitive, rules-based work behind every loan — so your team spends less time on data entry and re-keying, and more time on exceptions, borrowers, and decisions.

THE MATH BEHIND THE MINUTES



Minutes per task × tasks per loan × loans per month = operational capacity. Automate more → reclaim more capacity.

CAPABILITIES — WHAT OPTIMO AUTOMATES

RULE-BASED WORKFLOW + AI DOCUMENT INTELLIGENCE — CLASSIFICATION, EXTRACTION, AND ROUTING, BUILT FOR CONSISTENT, REPEATABLE RESULTS. EVERY RECOMMENDATION REVIEWABLE, EXPLAINABLE, AND LOGGED.

WORKFLOW

Automates the repetitive steps that move every loan forward.

DOCUMENTS

Generates, delivers, and routes loan documents automatically.

ENCOMPASS & EFOLDER

Updates records and files without manual re-entry.

COMMUNICATIONS

Triggers and logs borrower and partner notifications.

ROUTING & ASSIGNMENT

Sends work to the right person the moment it's ready.

INTELLIGENCE

Applies AI to classify, read, and route loan documents.

REAL-WORLD OPTIMO IMPACT

23-25

ACTIVE AUTOMATED WORKFLOWS

~90 min

SUBMISSION TO UNDERWRITING FOR QUALIFYING CLEAN FILES (~20% OF APPLICABLE FILES)

~50%

REDUCTION IN DISCLOSURE-FULFILLMENT EXPENSE (\$3,200 → \$1,600/MO)

Results reflect one customer's specific implementation and processes. Individual results will vary. This organization is currently using only a portion of Optimo's available capabilities — meaningful value can begin well before every workflow is automated.

COLLECT



UNDERSTAND



OPERATE



REWARD

How many hours are hiding in your workflows?

Give us 30 minutes. Show us a few repetitive processes in your operation, and we'll help identify where automation may create meaningful capacity.

E-COMPENSATE

TURN PERFORMANCE INTO REWARD.

E-Compensate turns closed loan production into calculated, approved, and audited compensation — giving leadership visibility and producers clarity, without another spreadsheet marathon.

ONE STRUCTURED PROCESS



One structured process — from every closed loan to every paycheck.

CAPABILITIES

SIMPLIFY

Tiered, override, and branch-production plans run through one structured calculation engine.

UNDERSTAND

Leadership sees compensation by branch, product, and originator — before the period closes.

MOTIVATE

Producers see a clear, auditable line from their performance to their pay.

WITHOUT E-COMPENSATE VS. WITH E-COMPENSATE

WITHOUT E-COMPENSATE	WITH E-COMPENSATE
✗ Plan logic scattered across spreadsheets	✓ Defined rules, calculated automatically
✗ Manual recalculation every pay period	✓ Validated before payment, not after
✗ Errors surface after payroll runs	✓ Approval workflow with full audit trail
✗ No visibility until the period closes	✓ Producers see how their pay was derived

“WHEN PEOPLE UNDERSTAND THE SCORE, THEY UNDERSTAND THE REWARD.”

Every calculation, adjustment, and approval — traceable to who, when, and why.



How much time does your team spend calculating compensation — instead of managing performance?

Give us 30 minutes. Show us how you calculate compensation today, and we'll show you a more structured path from performance to reward.

ATI Professional Services

Mortgage Technology Expertise. **Extended.**

16 years as Awesome Technologies Inc. Leadership with 20+ years of mortgage industry experience.

WHAT IT IS

ATI Professional Services extends your technology organization with specialists who work in mortgage every day. Two practices, LOS Administration Services and Custom Development & Integration, operate and optimize your LOS environment and engineer what configuration alone cannot deliver. One partner, from the business problem through production support.

THE CHALLENGE

Technology complexity is growing faster than internal capacity. Specialized LOS resources are hard to hire and harder to retain, IT priorities compete, integration requirements keep growing, and the LOS keeps changing.

LOS ADMINISTRATION SERVICES

Operate. Optimize. Support.

Extend your technology team with experienced mortgage LOS specialists.

Administration and configuration. Users, personas, roles, and loan folder structures.

Business rules and workflow. Milestone templates, automation logic, compliance workflows.

Templates and documents. Investor template and document library administration.

Health checks and audits. Proactive reviews that surface risk before your originators do.

Supported environments: Encompass® · Byte · MeridianLink® Mortgage

CUSTOM DEVELOPMENT & INTEGRATION

Build. Connect. Automate.

When off-the-shelf technology stops, ATI engineering takes over.

LOS integrations. Deep connections and real-time multi-system data sync.

Custom plug-ins. Modules that extend LOS functionality to your business rules.

Intelligent automation. API, SDK, and RPA automation that removes repetitive work.

Compliance and traceability. Changes captured automatically, with ongoing enhancement.

Platforms we build against: Encompass® · BytePro · MeridianLink® · LendingPad · Wilqo

BUSINESS OUTCOMES

Reduced technology burden. Day-to-day system work handled by mortgage LOS specialists.

Faster execution. Requirements delivered without waiting on internal capacity.

Specialized expertise. Deep LOS and engineering skill, available when it is needed.

Better technology utilization. More value from the systems you already own.

Operational continuity. Knowledge and coverage that persist through releases and change.

A shrinking backlog. Work that had been queued starts moving again.

PARTNER

Mortgage Expertise + Technology Expertise + Engineering Capability

ATI Platform: Switch 360 → Bullseye Metrics → Optimo → E-Compensate

Let's Solve Your Next Mortgage Technology Challenge.

Whether you need additional LOS expertise, a complex integration, workflow automation, or a custom mortgage solution, ATI can extend your technology organization. Most relationships begin with one conversation and one clearly defined first step.

Schedule an ATI Technology Strategy Session: 877-ATI-4-YOU (877-284-4968) | sales@awesometechinc.com